

Personal Testimony by Kelly Duhs.

JOHN GROGAN: THE MANIPULATOR

Manipulate: To manage or influence skillfully, esp. in an unfair manner. To influence or manage shrewdly or deviously. To tamper with or falsify for personal gain.

That is my experience with John Grogan and Lisa Javoric. They manipulate you into believing that if you purchase their polygraph binder and get personally trained by John Grogan which entails accompanying him on 3 exams, your experience and training will then be sufficient to embark on this great new profession of Polygraph Examiner.

I met with John Grogan in 2/2007 at a small Chinese food restaurant located near the corner of Victory Blvd. and Canoga Avenue in Woodland Hills to purchase my study materials for the Private Investigator test. I had and continue to work in the field of Private Investigations and have had and continue to have great success thankfully. John then proceeded to tell me about the polygraph business which he currently worked in. He talked highly of this business adding that they were in dire need of examiners in the Ventura County area where I currently reside. He also talked of how lucrative the business could be, actually WOULD BE, and that I would most likely be swamped with work and most importantly he would insure that I would be obtaining all the work opportunities from Ventura county as he "liked me" and he had no other PEOA members in the Ventura County area. Wow, this sounded good.

He would make me a member of the "Polygraph Examiners Of America" organization and they would refer ALL the Ventura county area work referrals to me, as again, I was the only current Ventura examiner on PEOA and there were "very few" other examiners in the Ventura County area. This all sounded great and he insured me that he would fully train me and I would be fully trained and confident to embark on my new profession which I hoped to be able to do on a full time basis in the near future. This required me to purchase his "15 pound polygraph binder" and I would be able to accompany him on 3 exams. One week after meeting with John, I purchased my Limestone Computerized Polygraph Instrument for \$4300.00 and really excited about my new endeavor as I am a 47 year old woman and hoped to be able to retire into this business. The binder cost me \$595.00 and I was starting to think about advertising. Thinking about my avenues for making my business work. I have never done anything like this, so it was quite tedious and a little scary.

I read the binder, however, did not feel it provided me with all the important information, techniques, different results, etc. I needed to go out and do exams which meant giving individuals answers on issues which could change their lives forever. Also, I only accompanied him on 2 tests before I started being "mistreated" by his associate Lisa Javoric, who in my opinion is a very evil mean spirited person. I had as little communication with her as possible due to her attitude and John informed me approximately 6 months after our meeting that he speculated (as he knew Lisa very well) that she felt he and I were "getting too close", she felt threatened, and she doesn't like women. I was floored!! My involvement with John to that point was calling him frequently in an attempt to be further and fully trained for this profession. I needed to understand this profession fully and his binder just didn't cut it. (I can provide the binder to you at your request). John and I met several times at the "Chinese restaurant" where I would go over questions with him that I had jotted down in regards to polygraphs. Our meetings were brief (approx. 5 meetings total over the 1 year period), and several times there were individuals present, (some who were purchasing materials from him) which made it difficult to really focus on the training which just "didn't happen". My main concern was that when I conducted exams, that I was fully competent and trained to understand everything about the polygraph reading and give accurate results. Just reading the results of the "sweat gland activity" was not sufficient for me or my client.

According to John, that was the extent of the test. Monitoring the sweat gland activity, nothing more, nothing less. My communication with John ended in January of 2008 after almost a year. I came to know and acknowledge that they (him and Lisa) did not have my best interest at heart. I had a year filled with being mistreated by John and Lisa which included being yelled at, being talked down to and I was called names. It has been years since I have dealt so closely with truly "toxic" people. I told John on numerous occasions that I didn't appreciate the behavior from him and his colleague and they knew darn well I was at their mercy and had to endure their behavior. I live my life as a successful, confident, well established and grounded person who experienced over the year a loss of sleep, along with emotional distress over the John Grogan situation. I am a little disappointed in myself for "taking the ride" as long as I did, however, I was made to feel that his way was the only way and if you take another way, it could be a huge mistake. It was only until I read "The Polygraph Place" article on "John Grogan the Parasite" in December of 2007 that I started to really realize who I was dealing with. I told John I had read the article on "the polygraph place" and wow, that was some heavy stuff. His reply was, "Yeah, people can write what they want and it gets posted."

Then after cutting off communication with him in January of 2008, I contacted several well known polygraph examiners in the Los Angeles area and was further filled in on John Grogan and was truly amazed with the negative response I received. How on earth had I gone a year without learning this information from somebody, somewhere, somehow.

This is the reason for me writing this which by no means is fun as it taking up my precious time on a beautiful Sunday and causing me to relive the nightmare. Here are some other facts I thought you might find interesting and mostly disturbing. Here goes:

John Grogan further told me:

- Do not attend a Polygraph Academy, they are a waste of time and money, and you can learn in a "very short" amount of time (5 minutes), what you learn in a polygraph academy in 8 wasteful weeks. The academies just want your money. He would get excited when he knew of someone who was attending the academies as he could obtain inside information in an attempt to discredit them. (The academies)
- Do not obtain Errors & Omissions and liability insurance as it is a waste of money. Also no reason to be EPPA compliant as employers would never check so go ahead and conduct employee exams. Also, go ahead and list EPPA compliant on your website as no one would ever check.
- That the examiner has the option to pass or fail anyone they want, no matter the outcome. It was "our" decision to do what we want.
- The fanny pad is not important and don't use it.

Always charge \$395.00 and if you charge less, you will be blackballed by the polygraph community for undercutting their price. Mind you, in January of 2008 after ending communication with John Grogan, a individual informed me that they called John Grogan to have him conduct a polygraph in the Ventura Area. He quoted them 145.00 if they came to him in the San Fernando area and \$295.00 if he came to them. I again was floored!! I could not believe what I was hearing.

- He mentioned to me that he was having friends of his call Kory Turks 1-800 number to run up his bill.
- While briefly meeting John at the Chinese restaurant, I corrected a word in his binder which was misspelled. He then advised me to include: "Assisted at Polygraph Seminars", on my website since I pointed out this error. However, I had never assisted at one of his polygraph seminars.

- He advised me to display on my web site that I had “completed an internship with an active Southern California agency” which I had not. I had never worked for him or with him.
- Only use the MGQT Technique and the only technique I was briefly trained to use.
- To solely score the chart using only the sweat gland activity results.

Other situations and things that occurred over the 1 year period:

- John gave me the option of accompanying me on my first few exams and I surely took him up on it as I did not want to falsely pass or fail an individual. I had to pay him half my fee of 395.00 which I did. My first two clients were attorneys. On both occasions, we both played a part in administering the exam, he a little more involved with the very first test as he actually administered the exam while I viewed the process. I was a little more involved in the second one as I had to do the “hands on” thing to get it right. **Well, on both occasions, he falsely passed the examinee!!** On the first exam and the second exam, several months apart, he passed my client who had actually failed. After the second exam, I said something to him in the parking lot about the current and previous test he had falsely passed and his reply to me was, “It’s all about the client. These are attorneys and you want their business don’t you? If you fail their client, you will never hear from them again.” I couldn’t believe what I was hearing. He even prepared the reports for me on both exams which I still have possession of. I eventually called both clients (which was not easy since I am trying to build a business in this area) and revealed to them what had happened. They understood, although, were not happy. These were ongoing cases and I knew they should be informed.
- I never once got a Ventura County referral from John or Lisa in the year I dealt with them. I then began to pay 95.00 per month to get on his referral list which truly ensured I would get any ventura referrals that came to him. I would be the only and first person they would call. I still did not get any referrals and had to discontinue that avenue for 95.00 a month as it was getting expensive. Mind you, they would post referrals for Oxnard and surrounding areas located in Ventura County, however, since the referral was not directly for the city of Ventura, it got posted for other participants to partake in. Thanks guys.
- When and if I was called to conduct a polygraph test, I had to call Mr. Grogan to go over everything including the control questions to ensure I would be administering the test correctly. This was a joke and not right, however, I had not learned sufficiently with the binder information or at our brief meetings. I had to make this phone call each and every time I received a request for a polygraph.
- Later in 2007 I hired a guy to build my website. We then proceeded to purchase my domain name which would be “Ventura County Polygraph.com” as in the two months prior I had purchased my business license for my business, Ventura County Polygraph. I regretfully discussed with John my company name and how excited I was about the name. Upon attempting to purchase this domain name, my computer person turns around and says the domain name is already purchased. I said by who? He then proceeds to tell me that John Grogan is the owner of that domain name and he had purchased it a few weeks ago. I was shocked, dismayed and very upset. I called John in tears and begged him to let me have the domain name that matched my business name. I continued to beg and plead and he finally he said, “go ahead and take it, I really don’t need it and call Lisa to make the changes”. I was a bit relieved until I made the call to Lisa immediately. (that was a problem I had with John, no matter how nasty and mean Lisa was which he knew and often chuckled about, he would always say, “call Lisa.” I was forced to call her on several occasions and endure her behavior) Upon calling her, she was again mean and nasty and told me the only way I could obtain ownership of the domain name was to pay them 2500.00 as that is what they paid in advertising fees. I couldn’t believe it.

- Furthermore, my computer guy ran my ad in the entire California area. I had to go with "VenturaPolygraph.com". The next thing I know, I am now not receiving any emails from the P.I. Group or PEOA. I knew something was up and I called John and said, what's up? He then said that Lisa had removed me from these organizations as I was running my ad in the entire California area and "Lisa" (he always blamed Lisa solely for everything even though I knew he was FULLY involved also) and Lisa felt I was in competition with them. Oh man, I didn't think about this when my computer guy ran the California area. John accused me of doing it purposely. I immediately, like some scared little puppy dog, had my computer guy come back over and adjust my ad so it only runs in the Ventura County and Santa Barbara areas. And get this, John also told me that Lisa was going to be clicking on my website to run up my charges and also she was going to have people call me from the Los Angeles and surrounding areas with polygraph jobs to see if I took them. I couldn't believe it. John said he told me this because he "likes me." He said she most likely would not start doing this for a few days as she was sick. Can you believe it.? I immediately contacted google to let them know about the excessive clicks and they were going to watch out for it, they are great. Also, two nites later, I received a call from the Los Angeles area, (Encino) re: a polygraph and I could tell by the caller that Lisa had put them up to it. My reply to the person who did a very bad job at inquiring was to tell Lisa, "nice try." I called John and requested he tell his colleague Lisa to "knock it off" and his reply was that he had alerted me and that I "did good." Those were his exact words and I continue to be dismayed at what is going on here. I continued to tell John that I was sick of kissing their butts and they knew they had me at their mercy.
- Then, there's more. The following day I start viewing the google search results for the Ventura and Santa Barbara county areas and I see that John and Lisa have bombarded the Ventura and Santa Barbara area with 10 or 15 websites directed to John Grogan 818 883 6969. There may have been more, it was ridiculous. Also, there was a new website of his that read, KATHRYN GROGAN.COM. FEMALE EXAMINERS, DISCOUNT RATES, ACADEMY TRAINED. Isn't that nice?? I'm a female and not academy trained. When you click onto that website, it has Kathryn's picture as I have met her before, although, John's Phone number 818 883 6969. This ad ran on all google searches for lie detector and polygraph in my areas. You know John put some money into this one as it ran at the top of all pages. Shoot! I would call John on this and he would blow me off. Then the next day, I see that he has an ad that matches mine exactly, however, his says VenturaCountyPolygraph.com at the bottom and mine says VenturaPolygraph.com". The ad matched exactly! I called John again on this and actually haven't seen the exact matched ad since. I often told John I don't know how he and Lisa sleep at nite. Near the end of my communication with him, I divulged to John since so many evil unethical things were occurring, I was now taking notes. I then asked John what happens when a person in the Los Angeles area purchases his stupid binder and wants to learn polygraph? What about them advertising in the Los Angeles area? His reply was, "they are not allowed to advertise anywhere in the Los Angeles area and that is a condition and rule for being a member of PEOA." Unbelievable!
- In January of 2008, I received a request to be on a radio station just after the lie detector show, Moment of Truth, started airing on tv. I called John and told him I needed to speak with him regarding the show and about how nervous I was. I called him several times anxious to speak with him and he never returned my call. I know that he knew the seriousness of me talking to him and purposely did not call so I would presumably fail on the radio show. I wasn't able to reach him for days before the radio show and knew for a fact he was avoiding me. Directly after the radio show, a web site on google in the ventura county area appears showing all of John's media appearances and wanting more.
- John has recently posted on his website that Lisa Javoric has just completed 1400 polygraphs. Do they really think we are that stupid? The woman has only been in the business for maybe 3 years and when I first started dealing with them in Feb. 07, she was up to 700 exams which also was ridiculous. So if my calculations are right, that means that in less than a year, she has completed 700 more polygraphs. That is several

- a day, every day. C'mon John and Lisa, completed means that you conducted the exam yourself with a provided report, that is hogwash.
- On several occasions and during a Polygraph seminar in late 2007, (which was held in a small room at the back of Nick Harris detectives office in Van Nuys), we were subject to listening to and observing John and Lisa banter back and forth with sexual and offensive statements to each other. They truly think this is entertaining and funny, although, many eyes in the room were rolling when they weren't looking. It is disgusting to view them acting this way and again, they think it is funny.
 - In February of 2008, I spoke with an individual in the Ventura County area who also was manipulated and treated unfairly by John Grogan and Lisa Javoric in early 2007 which continues thru today. To my dismay and disbelief (although I do believe him), he told me that he was getting numerous bogus phone calls regarding polygraph exams and that a few of the callers said that "Kelly Duhs" gave them the number. Oh man! Unbelievable! This person knew that John Grogan was setting up the bogus phone calls of which he received approximately 200. I wish this person had notified me immediately that my name was being used as I would have immediately called Grogan and ripped him a new A—hole. Also, this person told me that John was keeping him apprised of all my business progression, advertising ideas, etc. as to place us both in competition mode. Here I was, so excited about building my business and I would call John and inform him of my business moves to get his input and opinion. Then he was turning around and divulging this information to an individual in Ventura who he was placing me in competition with. I cannot wait to see (and it will happen soon) John Grogan face to face about this one.
 - Referring to the article on The Polygraph Place, here are some additional websites Mr. Grogan has:

CAPolygraph.com, Affordable Polygraph.com, Kathryn Grogan.com, Affordable Polygraph.org, CAPolygraph.org, Southern California Polygraph, PolygraphNow.com, GroganPolygraph.com, NewYorkPolygraph.com, CAPolygraph.org, BusinessProtectionAgency.com, (on this website, he has a picture depicted of a male, other than himself), and VenturaCountyPolygraph.com which happens to be my business name and John was aware of that when he created this website three weeks later after I obtained my business license for Ventura County Polygraph. Another evil move made by him and Lisa.

So here I sit with my expensive polygraph instrument and all my advertising in place and I can't help but think I have done things ass backwards. Now all I need is proper training which entails taking 8 weeks off of work which should kill my finances, going to an accredited Polygraph School (\$4500.00) and room and board while staying in another area five days per week. And the phone calls for polygraph exams are few and far between.

Maybe I can use my instrument as a centerpiece in my living room, however, it just doesn't match my décor.

So shame on John Grogan and Lisa Javoric. I have spoken to several individuals who attended a legitimate polygraph school and they informed me of how intense the course is. You are in class all day, then when you go back to your room, you are required to study throughout the evening as there is soooo much to learn and it's very involved. You live, breathe and eat polygraph information for 8 intense weeks.

Thank you for taking the time to read my story and if I could be of any further assistance in the demise of John Grogan's manipulative business practices, feel free to contact me.

Kelly Duhs